

717.715.9575

**B. JOSEPH BARNHART**  
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116 Arbors Ct, Central, SC

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## EDUCATION

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Gordon College, Wenham, MA

Graduated Spring 2019

Bachelor of Arts in Finance

*Related Coursework:* Business Analytics & Information Systems; Linear Algebra; Risk Management & Insurance; Statistics

*Honors:* AJ Gordon Honors and Leadership Scholar; Forrester Fellowship for Entrepreneurial Leadership

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## ANALYTICAL SKILLS

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Advanced in Power BI including experience with DAX formula language and Data Modeling

Highly Proficient with Excel utilizing Index/Match, Sumproduct, Sumif, Pivot Tables, Power Query, Power Pivot

Proficient in SQL including Window Functions and CTEs

Experience with Tableau Prep and Tableau Desktop

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## EXPERIENCE

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Clemson University, Clemson, SC

*Business Intelligence Analyst*

December 2022–June 2023

- Built dashboards for The Graduate School summarizing application trends and stipends
- Completed CGS Survey on behalf of Clemson University and The Graduate School
- Created request intake process in Asana for the Business Intelligence Team

Discover Fresh Foods, Greenville, SC

*Business Strategy Analyst*

November 2021–November 2022

Created a data model for executive reporting via Power BI

- Built, updated, maintained reports in Power BI for entire company
- Performed ad-hoc analysis as needed for Chief Revenue Officer and Sales Team

*Customer Care Analyst*

- Championed business of largest customer, Sam's Club
- Reported Sales from stores using IRi data portal
- Processed all orders coming from customer

Woodstream Corporation, Lancaster, PA

October 2020–July 2021

*Business Analyst*

- With a focus on e-commerce accounts, developed tools to improve our demand forecast
- Utilized 3<sup>rd</sup> party service to scrape Amazon's website to determine our market share in the space
- Worked closely with sales team to grow revenue and make Amazon.com the #1 customer for Woodstream

Clark Associates, Lancaster, PA

*Category Analyst | Fryers & Oil Maintenance*

May 2019–October 2020

- Sourced oil maintenance products for a new private label brand reaching estimated \$900,000 annual revenue
- Improved content for deep fryer and oil maintenance categories on webstaurantstore.com
- Championed reporting in Power BI for my team and trained new employees on how to consume reports

*Buyer | Heavy Equipment*

- Purchased commercial deep fryers from multiple manufacturers
- Maintained inventory levels in warehouses across the nation to prevent shortages
- Created inventory forecasting model to predict items that would go out of stock

*Procurement Intern*

May 2018–August 2018

- Assisted in purchasing inventory totaling over \$1,000,000 for Clark's subsidiary companies
- Sourced new products that will raise revenue by \$50,000
- Linked MS Access with Excel in order to automate periodic reports

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## INTERESTS

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Data Science, Financial Markets

Soccer, Pickleball, Board Games, Crossword Puzzles