

B. JOSEPH BARNHART

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EDUCATION

Gordon College, Wenham, MA

Graduated Spring 2019

Bachelor of Arts in Finance

Honors: AJ Gordon Honors and Leadership Scholar; Forrester Fellowship for Entrepreneurial Leadership

Related Coursework: Business Analytics & Information Systems; Linear Algebra; Risk Management & Insurance; Statistics

ANALYTICAL SKILLS

Advanced in Power BI including experience with DAX formula language and Data Modeling

Highly Proficient with Excel utilizing Index/Match, Sumproduct, Sumif, Pivot Tables, Power Query, Power Pivot

Proficient in SQL including Window Functions and CTEs

Experience with Tableau Prep and Tableau Desktop

EXPERIENCE

Clemson University, Clemson, SC

Business Intelligence Analyst

December 2022–June 2023

- Built dashboards in Tableau for The Graduate School
- Completed ad-hoc analysis for The Graduate School
- Created request intake process in Asana for the Business Intelligence Team

Discover Fresh Foods, Greenville, SC

Business Strategy Analyst

July 2022–November 2022

- Created a data model for executive reporting via Power BI
- Built, updated, maintained reports in Power BI for entire company
- Performed ad-hoc analysis as needed for Chief Revenue Officer and Sales Team

Customer Care Analyst

November 2021–July 2022

- Championed business of largest customer, Sam's Club
- Reported Sales from stores using IRi data portal
- Processed all orders coming from customer

Woodstream Corporation, Lancaster, PA

October 2020–July 2021

Business Analyst

- With a focus on e-commerce accounts, developed tools to improve our demand forecast
- Utilized 3rd party service to scrape Amazon's website to determine our market share in the space
- Worked closely with sales team to grow revenue and make Amazon.com the #1 customer for Woodstream

Clark Associates, Lancaster, PA

Category Analyst | Fryers & Oil Maintenance

December 2019–October 2020

- Sourced oil maintenance products for a new private label brand reaching estimated \$900,000 annual revenue
- Improved content for deep fryer and oil maintenance categories on webstaurantstore.com
- Championed reporting in Power BI for my team and trained new employees on how to consume reports

Buyer | Heavy Equipment

May 2019–Dec 2019

- Purchased commercial deep fryers from multiple manufacturers
- Maintained inventory levels in warehouses across the nation to prevent shortages
- Created inventory forecasting model to predict items that would go out of stock

Procurement Intern

May 2018–August 2018

- Assisted in purchasing inventory totaling over \$1,000,000 for Clark's subsidiary companies
- Sourced new products that will raise revenue by \$50,000
- Linked MS Access with Excel in order to automate periodic reports

INTERESTS

Data Science, Financial Markets

Soccer, Pickleball, Board Games, Crossword Puzzles